



INVESTOR PRESENTATION

•

ODDO CONFERENCE

JANUARY 6, 2022

FORWARD-LOOKING STATEMENTS

This presentation contains certain forward-looking statements relating to the business of Voltalia, which shall not be considered per se as historical facts, including the ability to manufacture, market, commercialize and achieve market acceptance for specific projects developed by Voltalia, estimates for future performance and estimates regarding anticipated operating losses, future revenues, capital requirements, needs for additional financing. In addition, even if the actual results or development of Voltalia are consistent with the forward-looking statements contained in this presentation, those results or developments of Voltalia may not be indicative of their outcome in the future. In some cases, forward-looking statements can be identified by words such as "could," "should," "may," "expects," "anticipates," "believes," "intends," "estimates," "aims," "targets," or similar words. Although the management of Voltalia believes that these forward-looking statements are reasonably made, they are based largely on the current expectations of Voltalia as of the date of this presentation and are subject to a number of known and unknown risks and uncertainties and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievement expressed or implied by these forward-looking statements. In particular, the expectations of Voltalia could be affected by, among other things, uncertainties involved in Voltalia's produced electricity selling price, the evolution of the regulatory context in which Voltalia operates and the competitiveness of renewable energies or any other risk and uncertainties that may affect Voltalia's production sites' capacity or profitability of as well as those developed or identified in any public documents filed by Voltalia with the AMF, including those listed in Chapter 2 "Risk factors and risk management" of the 2019 Universal Registration Document filed with the French financial market authority (the Autorité



SUMMARY



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voltalia

AN INTEGRATED PLAYER WITH A UNIQUE POSITIONING



NOW A MISSION-DRIVEN COMPANY: WE IMPROVE GLOBAL ENVIRONMENT FOSTERING LOCAL DEVELOPMENT



- Fighting global warming by developing, building and maintaining our own renewable power plants and for our clients
- Targeting non-subsidized markets to produce locally affordable electricity and create local jobs in developed and emerging countries
- New articles of incorporation approved by 99.98% of Voltalia's shareholders: Voltalia is now an "Entreprise à Mission" (Missiondriven company) under the PACT Law

2.8 TWh
of clean,
competitive energy
produced in 2020

1,546 kt CO2 eq avoided in 2020

+50% Installed capacity in 2020 vs. 2019

Recognized ESG commitments



For 3rd consecutive year, Voltalia ranked **Top Ten** of renewable power producers **7**th out of **71***

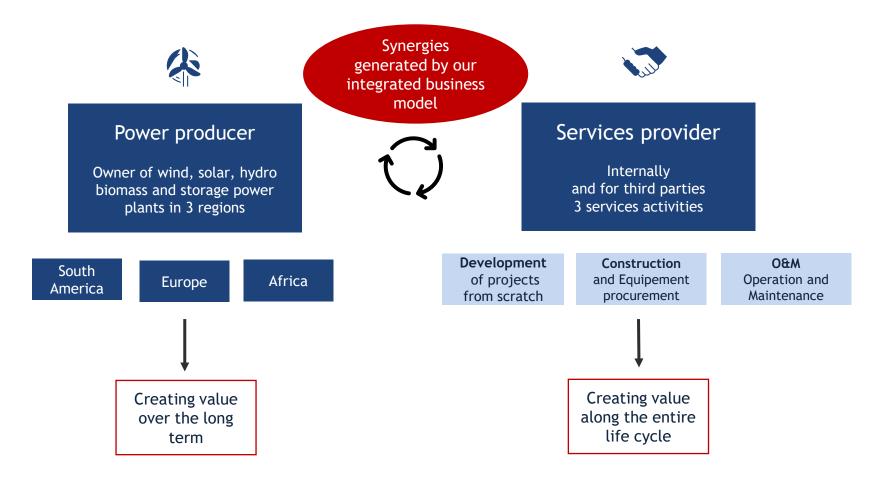


Voltalia ranked **Top Five** of Utilities and **84** out of **390** overall

ESG IS IN OUR DNA



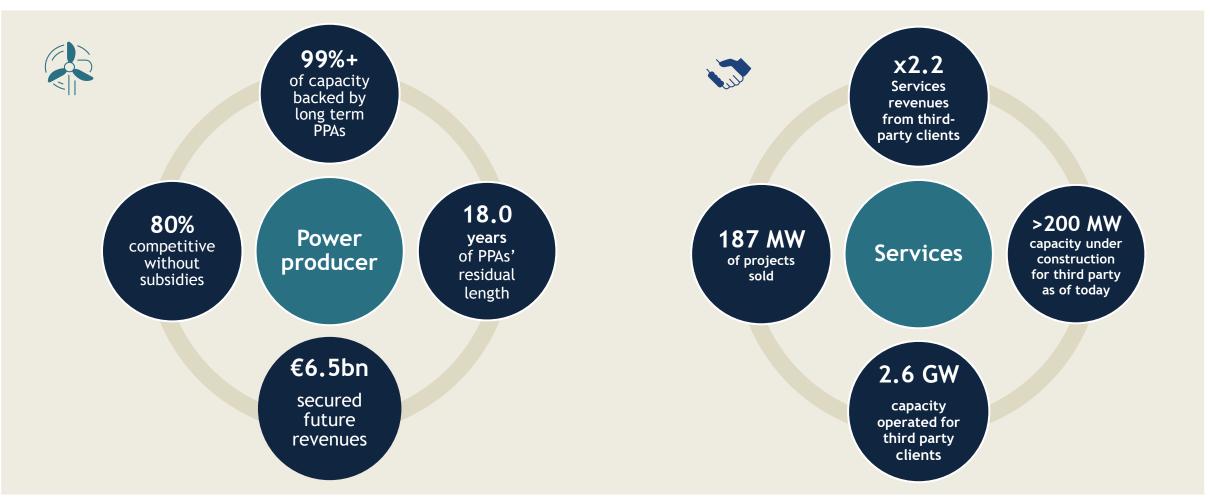
VALUE PROPOSITION: A UNIQUE INTEGRATED MODEL DELIVERING SUPERIOR EXPERTISE AND SYNERGIES



BALANCED BUSINESS MODEL COMBINING
CAPITAL-INTENSIVE, HIGH-MARGIN POWER PRODUCING BUSINESS
AND ASSET-LIGHT, SYNERGETIC SERVICES ACTIVITY



9M 2021 KEY METRICS

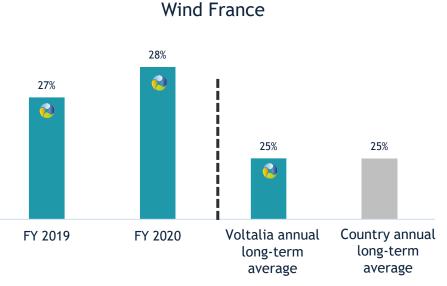


HIGH & LONG-TERM VISIBILITY

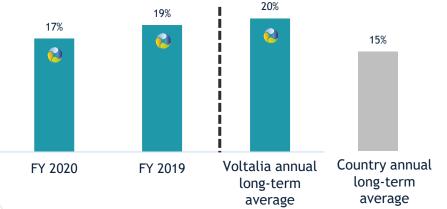
COMPREHENSIVE AND INTEGRATED OFFER

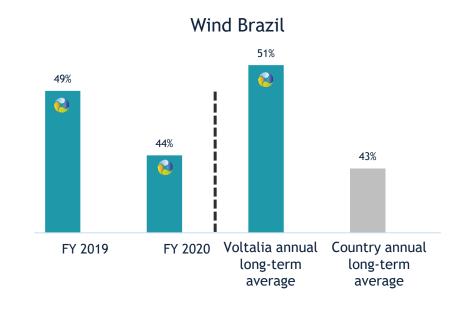


VOLTALIA PORTFOLIO AMONG THE INDUSTRY'S MOST ATTRACTIVE ASSETS WITH LOAD FACTORS* OUTPERFORMING PEERS









- → Voltalia assets performance consistently above longterm country average
- → 9M 2021 performance broadly in line with long-term averages observed during first half, most significantly in Brazil, following a subpar performance in 9M 2020



Source: Voltalia data, RTE, IRENA

^{*} Load Factors: Actual power generation / maximum theoretical generation

KEY DIFFERENTIATOR #1: ABILITY TO DEVELOP AND OPERATE LARGE CLUSTERS

SERRA BRANCA (BRAZIL), THE WORLD'S BIGGEST WIND-AND-SOLAR CLUSTER

Development: 2.4 GW potential, to be owned or sold

- Land secured for 40,000 hectares and connection infrastructure in place for 2.4 GW
- 50 to 55% wind load factors
- Sale of VSM2 and VSM4 totalling 187 MW in May 2021

Construction and Maintenance: Securing economies of scale

- SSM1 & 2 launch of construction in September 2021
- Very large cluster, partially sold to third parties, allowing exceptional economies of scale
- Optimising land use and power generation by putting solar panels next to wind turbines

Replicating Serra Branca's success in other clusters

- Started construction of 99 MW at Canudos, a new cluster in Bahia, with a 1 GW potential
- Other clusters under development



Ownership	Technology	Status	Capacity (in MW)
Developed and owned by Voltalia	Wind	Operating	624
Developed and sold with services by Voltalia	Wind	Operating	460*
Sub total			1084
Developed and owned by Voltalia	Solar	Construction	320
Developed and sold with services by Voltalia	Wind	Construction	301
Sub total			621
Developed and owned by Voltalia	Solar	Ready to build with PPA	260
Under development by Voltalia	Solar and wind	Development	~500
Grand Total			~2,400

TOP PARTNERS: POWER PURCHASERS, EQUITY PARTNERS AND SERVICES CLIENTS















^{*} Including VSM2 and VSM4 (187MW), which sale will be completed in November 2021

KEY DIFFERENTIATOR #2: AN INTEGRATED BUSINESS MODEL



- In Brazil, from a project developer and owner to ...
- → a growing service provider,
 more than 400 MW of
 maintenance contracts won in H1
 2021



- From EPC contractor for thirdparty clients (7.5 MW built since 2018) to...
- ...developper and owner of the largest solar project (140 MW) in the West Balkans (Karavasta)...
- ... with 100 MW Spitala solar project won in H1 2021 for a 30-year concession



- From a well-established player active since 2007, notably in O&M services to...
- ...developper and owner of of a new 12 MW solar projects in Peloponnese region
- → More than 700 MW pipeline



- From Voltalia's global Solar center of expertise to...
- ... growing as a service provider 63 MW new EPC contract won in H1 2021

Commercial synergies across the value chain, key to accelerate the company's development



KEY DIFFERENTIATOR #3: STRONG MOMENTUM IN THE CORPORATE PPA MARKET



- Corporate PPA is a fast-growing market: end users want to cut their energy bill and/or get greener. A win-win solution: very long-term contracts, with competitive, inflation-linked prices
- Voltalia is a pioneer in Brazil and Great Britain, and the first corporate
 PPA player in France
- Voltalia is an attractive partner: 100% green, financially robust, sophisticated and agile
- Signature of 11 new CPPA in December 2021 in partnership with LCL

First-rank partners











Bonduelle

















































IN FRANCE, THE FIRST MULTI-BUYER GREEN CPPA IN EUROPE



An innovative CPPA, designed jointly by Voltalia and LCL

- First multi-buyer green Corporate Power Purchase Agreement in Europe
- 10 French companies, plus LCL (Crédit Agricole Group), as power purchasers
- Sharing 100% of the electricity produced by a new 56 MW photovoltaic power
- 20-year contract

All companies are accelerating the energy transition

Eleven French power purchasers, leaders in their sector























LCL and Voltalia



Voltalia develops and operates

- A new 56-megawatt photovoltaic power plant
- Located in the South of France
- With a pastoral activity that fosters local development



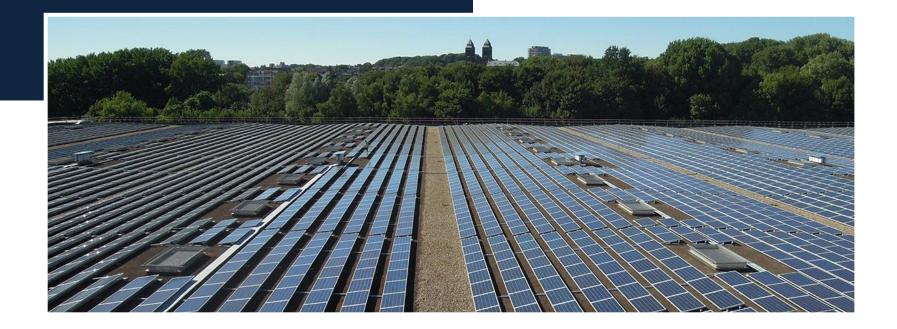
LCL provides and ensures

- A financial guarantee mechanism
- Proper functioning of the purchasing group

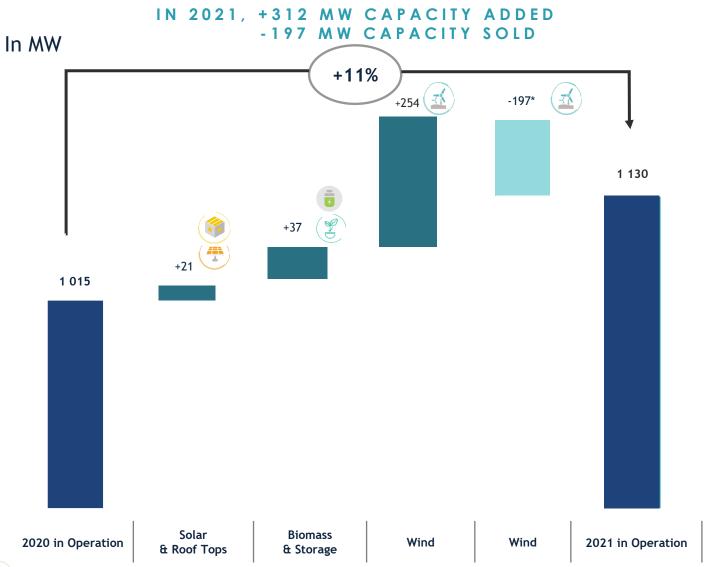


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LATEST BUSINESS HIGHLIGHTS



INSTALLED CAPACITY AND ONGOING CONSTRUCTION HAS REACHED 1.7 GW IN DEC 2021

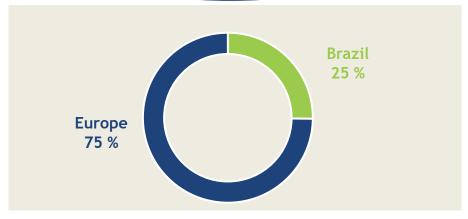


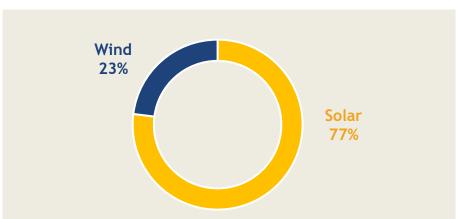
575 MW ONGOING CONSTRUCTION

COUNTRY	PROJECT	MW	ENERGY
France	Carrière des Plaines	8	Solar
UK	South Farm	49.9	Solar
Europe	Helexia	11	Solar
Brazil	Canudos	99.4	Wind
Brazil	SSM 1 & 2	320	Solar
Brazil	Helexia	87	Solar
Grand total as of today		575.3	

VIGOROUS SALES MOMENTUM IN 2021

310 MW of PPA* won in 2021







Worldwide partnership





Exclusive contract to help Auchan to achieve its 2030 objectives to cut energy consumption by 40% and to have 100% of renewables in its energy supply, through a wide array of initiatives



A TOTAL OF 1 GW OF CONTRACTS IN STOCK TO BE BUILT



HELEXIA GROWTH TRAJECTORY

SUCCESSFUL INTEGRATION

SINCE SEPTEMBER 2019

Installed capacity	x2 at 100 MW
Contracted portfolio	x4.2 at 225 MW
Headcount	x3 at 230 employees



GROWING IN 2021



In Brazil, Helexia signed a contract to supply Telefonica with solar electricity totalling 87 MW

- August 2021: Launch of Construction of 17 photovoltaic units for a total capacity of 60MW
- December 2021 : Additional 27 MW





In Europe, Helexia won 36 MW of solar projects



ON GOING DIVERSIFICATION: INSTALLED CAPACITY (MW)

END 2021 END 2020 END 2019 END 2021 Africa **Africa Africa Africa 7**% 5% 9% 9% Europe Europe Europe Europe 26% **37**% 24% **25**% South South South South **America America America America** 56% 66% 69% 67% Hydro, Hydro, Hydro, Biomass, Biomass, Biomass, Hydro, Solar Solar Storage... Storage... Solar Storage... Biomass, 23% Wind 22% 22% 4% 4% Storage... 37% 7% Solar Wind Wind Wind **59**% 73% **74**% 71%

ALL CONTRACTED CAPACITY*

NEW BUSINESS HIGHLIGHTS IN DECEMBER 2021



VOLTALIA WILL BUILD A PHOTOVOLTAIC PARK ON THE KOUROU SPACE BASE FOR THE CNES IN FRENCH GUYANA

Key features

- Voltalia has won the tender launched by the French space agency CNES
- A 5-hectare photovoltaic park with a capacity of 4.2 megawatts
- The solar power plant is expected to be operational by June 2023

Main objectives

- The Guiana Space Center's (CSG) Goal is to be 90 % powered by renewable energy by 2030
- These investments will reduce CSG's electricity bill by 25%



FIRST KWHs STORED AND RELEASED AT THE HALLEN BATTERY STORAGE PLANT

Key features of the Hallen project

- o a 32 megawatt/32 megawatthour storage plant: a lithium-ion battery storage facility comprising 16 modules, each with a capacity of 2 megawatthours per unit
- Located near the city of Bristol

Main objectives

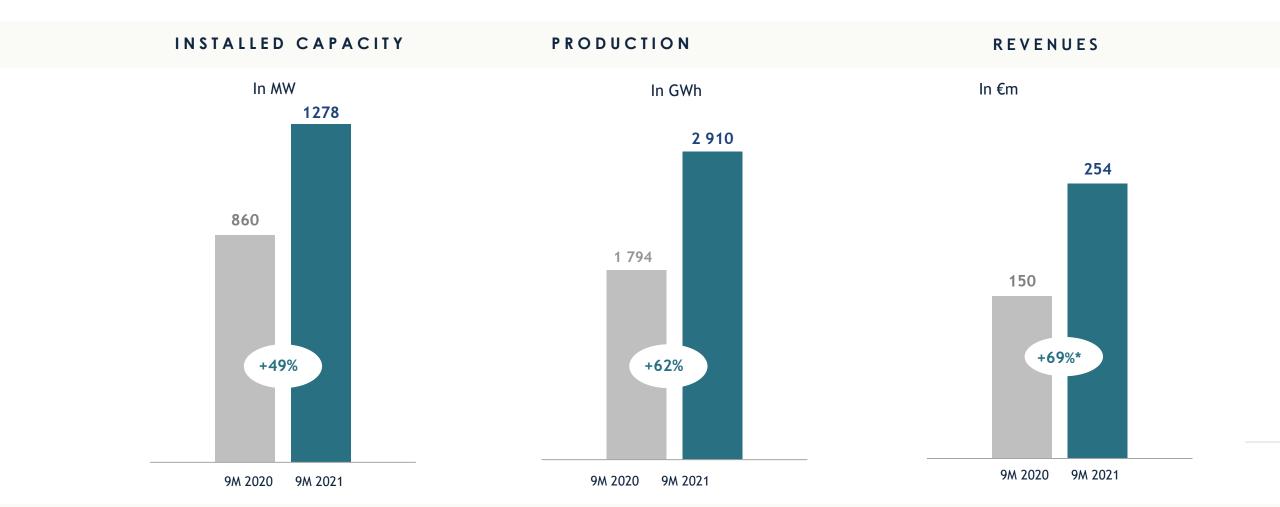
- o To support the energy transition in the United Kingdom
- To operate in several markets providing frequency management, balancing and other ancillary services on the UK grid, locally and nationally

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FINANCIALS



9 MONTHS 2021, A REMARKABLE YEAR...



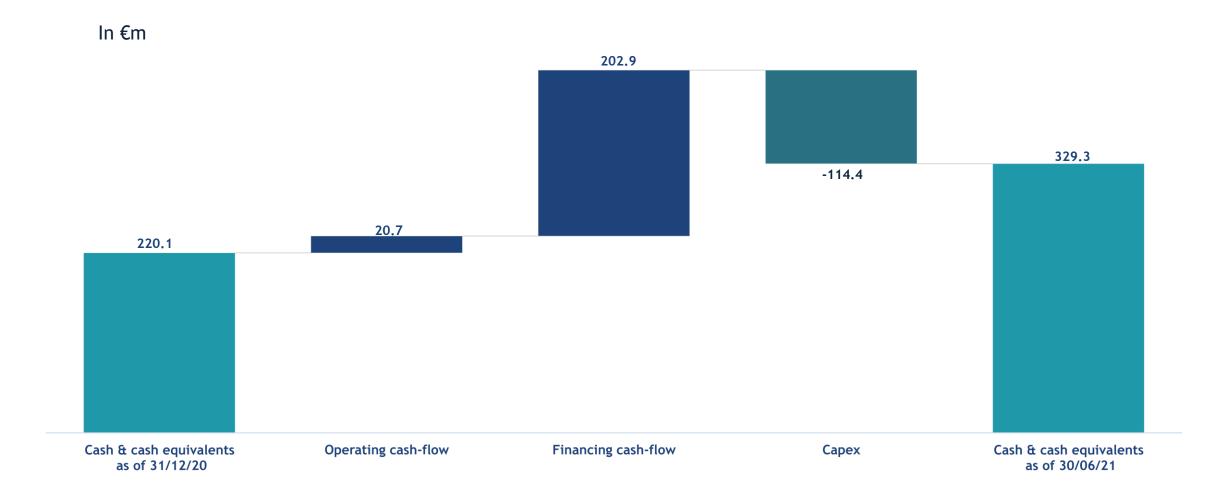




REVENUE GROWTH DRIVEN BY HIGH PRODUCTION IN BRAZIL AND TWO-FOLD INCREASE OF SERVICES DIVISION



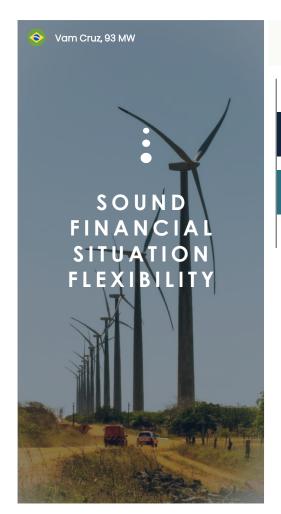
STRONG CASH POSITION (AS OF END OF JUNE 30 2021)

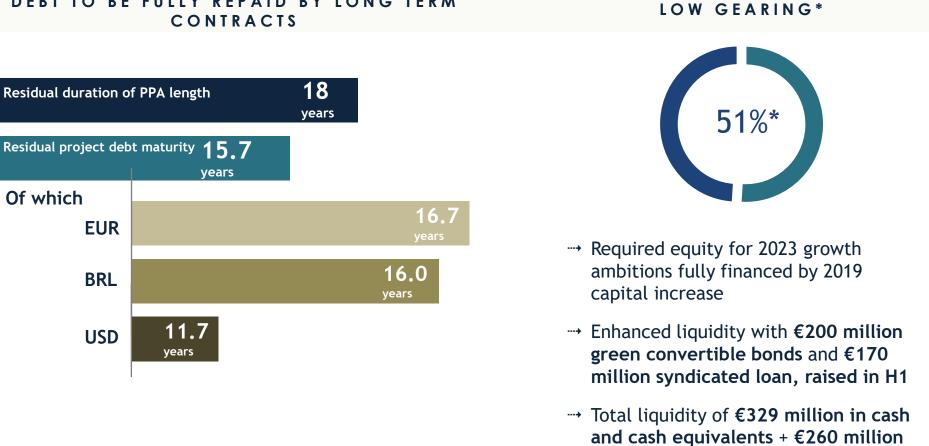




CONTAINED LEVERAGE AND FINANCIAL FLEXIBILITY

DEBT TO BE FULLY REPAID BY LONG TERM





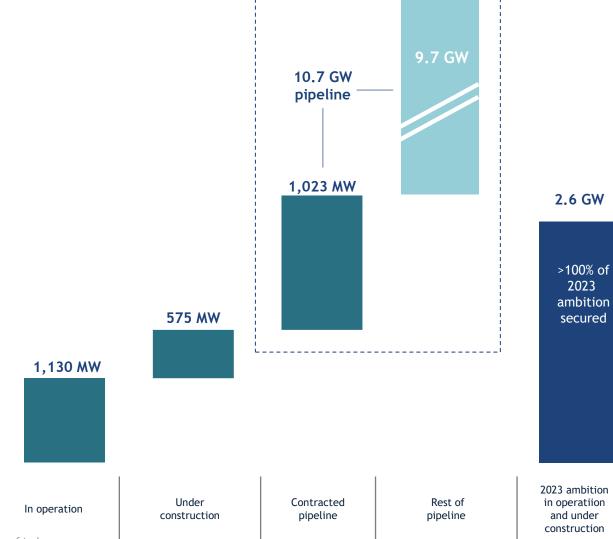
of undrawn corporate loans

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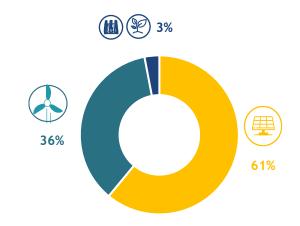
OUTLOOK

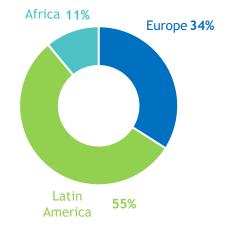


2023 ROADMAP WELL UNDERWAY AS 2023 CAPACITY ALREADY CONTRACTED

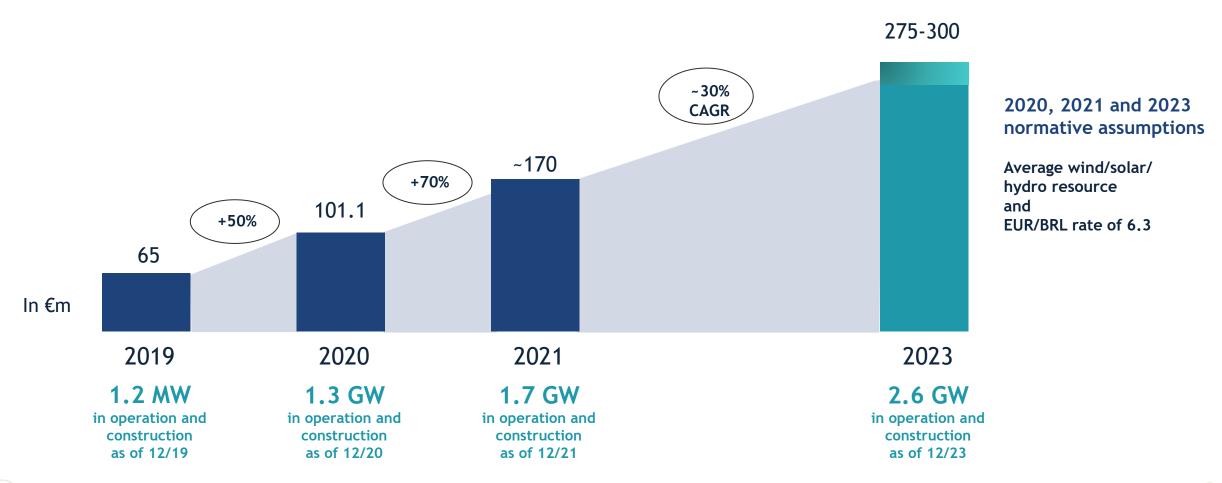


10.7 GW PIPELINE





STRONG EBITDA GROWTH TRAJECTORY CONFIRMATION OF 2021 OBJECTIVES & 2023 AMBITIONS



KEY TAKEAWAYS

- o Robust business model relying on long-term stable and predictable returns from power producer business, and rapid expansion of services to third-party clients
- New milestone with respect to installed capacity, with ~ 1.7 GW in operation or under construction and an additional 1 GW secured, on track to meet 2023 ambition of 2.6 GW
- Future growth and portfolio diversification fuelled by further expansion of project pipeline (10.7GW, +10% in H1)
- Flexible balance sheet, with conservative gearing (51%) and high liquidity (€329 million of cash at hand) to secure funding of future projects
- 2021 and 2023 EBITDA* targets confirmed, with H2 expected to benefit from usual seasonality, full-year effect of 2020 new installed capacity, and asset divestiture (VSM2 & VSM4)









Q&A

CONTACTS

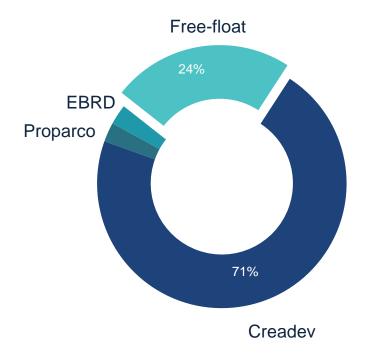
INVEST@VOLTALIA.COM

A SOLID SHAREHOLDING BASE



A SOLID SHAREHOLDING BASE

Creadev, an investment company of the Mulliez Family



Mulliez Family owned companies include











As of Dec 31, 2020

Voltalia is listed on the regulated market of Euronext Paris, compartment A (FR0011995588 – VLTSA) and is part of the Enternext Tech 40 and CAC Mid & Small indices. The Group is also included in the Gaïa-Index, an index for socially responsible midcaps.



NET RESULT OF -€21 MILLION REFLECTING USUAL SEASONALITY AND INCREASED DAP AND FINANCIAL EXPENSES

In million euros	H1 2021	H1 2020	Var.	Var. @CC**
EBITDA before eliminations	44.3	31.0	+42.9%	+62.8%
Eliminations & Corporate	(10.1)	(7.2)	+40.8%	+40.7%
EBITDA* after eliminations	34.1	23.8	+43.6%	+69.5%
EBITDA margin	22.5%	26.9%	-4.4pts	-2.2pts
DAP	(34.3)	(22.6)	+52.0%	+66.0%
Operating profit (EBIT)	(0.2)	1.2	-116.5%	+193.8%
Financial result	(18.1)	(14.9)	+21.1%	+36.5%
Taxes & net income of equity affiliates	(4.1)	(4.3)	-6.3%	+6.9%
Minority interests	0.9	2.3	-61.7%	-59.1%
Net result (Group Share)	(21.4)	(15.8)	+35.8%	+30.7%

EUR/BRL material impact in H1 2021

- Eliminations soared by 43% due to the rise of services for Voltalia-owned assets. Consolidated EBITDA up by €10.3 million or +44%, EBITDA margin down -4.4pts with increased share of services in revenue mix
- D&A increase by €11.7 million: new plants commissioning and full-year effect of plants that were commissioned in 2020, as well as increase in provisions related construction activity higher than 2020, which had instead seen provisions writeback
- Financial expenses at €18.1 million, reflecting costs associated with Océane issue, partly offset by lower interest rates in Brazil and weakening BRL
- Taxes slightly down at 4.1 million.
- Minority interest loss of €0.9 m down from €2.3 million: plants with minority shareholders slower profitability ramp-up than fully-owned plants
- Net loss (Group share) of €21.4 million, down by €5.6 million. Usual seasonality of Voltalia's first semester with high wind regimes in Brazil skewed towards H2 and with H1 2021 not yet benefitting from the full contribution of new plants

SOUND FINANCIAL SITUATION WITH INCREASED FLEXIBILITY

In million euros IFRS	30 JUNE 2021 31 DECEMBER 202		Var.
Goodwill	77.8	80.2	-2.4
Intangible assets	249,7	200.2	49.5
Property, plant and equipment	1,202.6	1,073.3	129.4
Fixed assets	1,452.3	1,273.5	178.8
Cash and cash equivalent	329.4	220.1	109.3
Other assets (current+non-current)	210,0	203.6	6.4
Total assets	2,069.4	1,777.3	292.1
Equity, Group share	660.6	640.4	20.2
Minority interests	62.1	55.8	6.3
Total financial debt	1,095.1	839.3	255.9
Other liabilities (current+non-current)	251.6	241.8	9.7
Total liabilities	2,069.4	1,777.3	292.1

Total assets now exceeding €2 billion

- Assets are mainly power plants in operation (78% of Property, plant and Equipment), but also in construction and development Fixed assets at €1,452.3 million, up by €178.8 million vs. Dec. 2020
 - Property, plant and equipment up by 14%, reflecting investment in new projects and construction, despite weaker BRL
- Cash position at €329.4 million, a €109.3 million increase vs. 12/31/2020:
 - → €200 million Océane convertible bonds issue
- Financial Debt of €1,095 million, +30%:
 - --- currency variations partly offset the increase in debt
 - → very low gearing of 51%*
 - → €260 million of unused corporate revolving credit facilities with €170 million syndicated loan in June

*Net Financial Debt / (Equity + Net Financial Debt)



ESG in our DNA: Mission driven Company



5 years ago

Definition of our Mission

With the support of all employees



In May 2020

Our Mission in our article of incorporations

In line of PACTE law



In May 2021

Voltalia became Mission driven company

Voted at General Assembly

99.98%



SUSTAINABLE COMMITMENTS

#1 Act for the production of a renewable energy accessible to the many



2.8 TWh

of green electricity produced every year, equivalent the electical cunsomption of

3.8 million people

Mostly in emerging countries

80%

of Voltalia's installed capacity produces electricity at a competitive and

unsubsidized price

1,546 kilotons

of CO2 emissions avoided each year, equivalent to all the emissions of

55 millions

smartphones manufactured annually



SUSTAINABLE COMMITMENTS

#2 Contribute with local population to the sustainable development of our territories

86actions and social solidarity projects in Brazil (2 million euros donated)



#3 Make the best out of the planet resources in a sustainable way

177 ha

agrivoltaic and agrisolar projects



CONSTANT PROGRESS OF OUR ESG PERFORMANCE

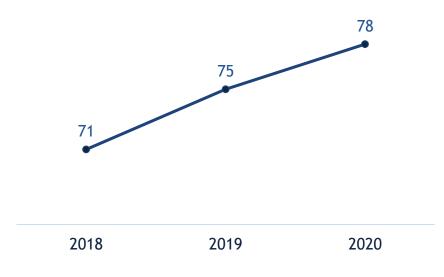






For 3rd consecutive year, Voltalia ranked **Top Ten** of Renewable power producers **7**th out of **71**

Evolution of Gaïa Index rating



Top 5 of Utilities 84 out of 390

COMPANY LED BY SEASONED EXECUTIVES WITH STRONG INCENTIVES TO CREATE VALUE

A highly experienced governance...

... based on strong core values

Board - 7 non-executive Directors + 1 employee

- Average age: 57 years
- Average experience in the sector: 21 years
- 3 independent members + 1 employee
- 3 women including the Chairperson
- 8 board meetings in 2020

Management - 16 senior executives

- 6 nationalities, 7 locations
- Average age: 49 years
- Average experience in the sector: 17.6 years
- Compensation linked to financial and ESG targets











Q3 2021: ACCELERATION OF OUR GROWTH TRAJECTORY



- A very strong growth, well-balanced between
 Energy sales and Services
- Energy sales: strong increase in the installed capacity and level of resource in Brazil close to long term average
- Services: very dynamic construction activity and growing share of external revenues for third-party clients (+121%)

REVENUES OF €102.7M

